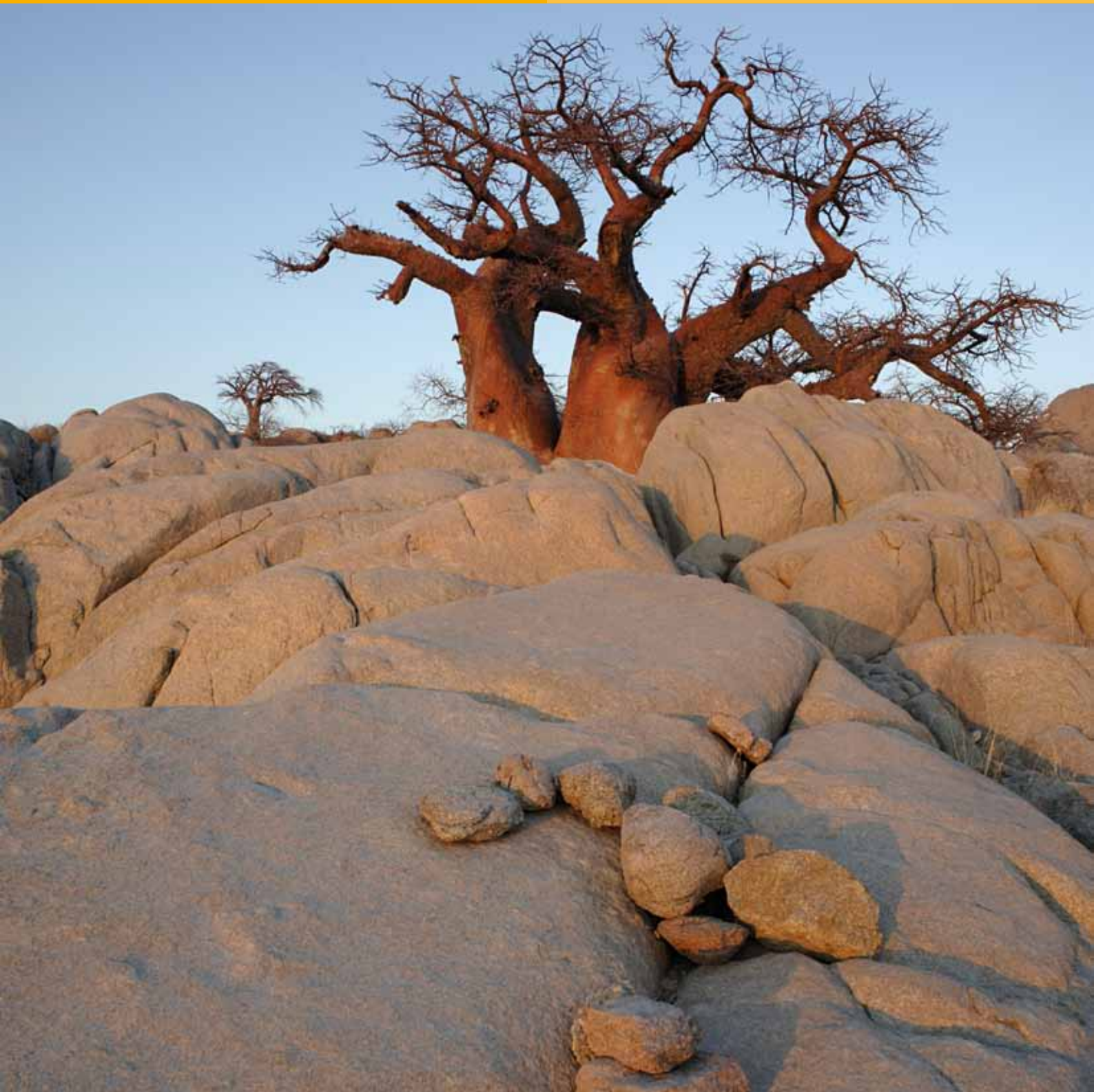


Mazars  
in Botswana





“In every obstacle lies an opportunity. Success lies in recognising it, and turning it into a tool of progress and continued growth.”

MADHU MENON  
Managing Partner

### **Mazars internationally**

Mazars is a study in contrasts. As independent yet integrated practices, we're large enough to service international listed clients on a global basis, yet small enough to help small companies grow and prosper in their own environments.

Because our 13 000 staff operate in 68 countries, we speak a lot of different languages. But our strong sense of values and dedication to our clients is our common tongue. Of course, we're also completely fluent in the languages of audit, accounting, tax and advisory services, no matter where you find us.

Internationally, we're a founding member of Praxity, an alliance of 79 independent accounting firms that gives us access to the skills and expertise of 28 000 professionals in 82 countries, all of whom are committed to the high ethical standards and technical skills our clients expect.

### **Mazars in Botswana**

As part of its growth and extension of services, Mazars in Botswana was founded on a solid base in 1982 and is now one of the leading accounting firms in the country, operating from 7 offices, with 7 Partners and more than 130 professionals nationally. We service a broad range of both public and private companies, non-profit organisations, public sector entities and, of course, individuals.

### **Presence in South Africa**

Mazars is one of South Africa's oldest and most established firms. With a strong, talented team committed to the care of clients and their businesses, Mazars in South Africa has some client relationships that have been maintained for over 70 years.



Although we are individuals,  
we share the same DNA  
across the world and  
the same values of

integrity

responsibility

respect for individuals

cultural diversity

independence

continuity

This is the Mazars Way.

Mazars is an international, integrated and independent professional services firm specialising in audit, tax and advisory services.

#### **Our vision**

Mazars' vision is to make a difference to our clients, our teams and our communities by providing high-calibre services in a personal, principled and professional way.

#### **Our clients**

Our clients include private companies, public interest organisations, owner-managed businesses, government organisations and high net-worth individuals.

#### **Our commitment**

Our commitment to our clients is to deliver truly tailored services and solutions based on our extensive and global experience. Because of our unique integrated model, we can provide high quality services wherever our clients are located. Moreover, our transversal and diverse teams are able to understand cross-cultural issues.

#### **International focus**

- With **13 000 employees** in **68 countries**
- Turnover of **€957 million**
- Audit more than **500 listed companies** on over 30 stock exchanges throughout the world
- Represented in **21 African countries**

#### **Local expertise**

- More than **130 professionals** and **7 partners** in **7 offices**
- Ranked as one of the largest national audit firms

# Assurance services

In today's complex, fast moving economy, we appreciate the many challenges you face in your business environment. While we have a range of professional solutions, what really matters is how they add value to you, our client.

Whether you're a listed company or an owner-managed business, Mazars has the knowledge and expertise to make the audit process as smooth and efficient as possible. We aim to add value to your business, whilst meeting all of the regulatory and legal requirements that make the process so complex and demanding.

## **Adding value**

We believe your audit should be about more than fulfilling regulatory obligations. It's an opportunity to re-assess your business, so we make a point of adding value to your audit through lateral thinking and practical commercial insight.

## **Global reach**

If your audit requirements extend over national borders we provide an integrated service, deploying cross-border teams under a single managing partner, ensuring the same levels of service and continuity that you experience locally.

## **Strong relationships**

We know that productive relationships grow from clear communication based on honesty and empathy. In the audit space, consistency is key so that the experiences gained from year to year aren't lost. At Mazars, we endeavour to keep your audit team consistent and to manage succession in a responsible way so that the flow of knowledge is always seamless.

Whatever your size, wherever you are, we help you meet your legal reporting requirements in a wide variety of sectors from small trading companies through to highly regulated industries such as pension funds and medical aid providers.



In an ever-changing environment, Mazars will help you to manage your tax affairs in ways that enable you to maximise your income and profitability whilst ensuring compliance. Navigating this shifting landscape, and making sure that you're not paying unnecessary tax while remaining fully compliant, should be our problem not yours.

#### Corporate tax

If you're a large corporate client or an entrepreneur, you're focused on what you do best – building your business. Allow us to help you manage your company's tax affairs so your business benefits from high operational performance and legal protection while ensuring you pay no more tax than you ought to.

#### International tax

If you are a company with international connections or plans to expand into Africa, talk to us for assistance with your tax planning. Through our international network, you are assured of efficient and smart advice from the best professionals around the world.

#### Public Benefit Organisations (PBOs)

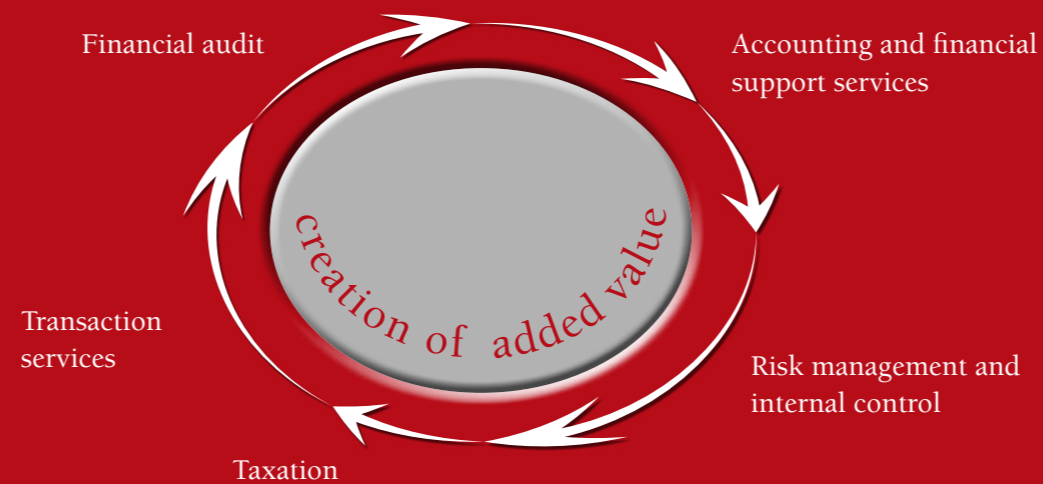
If you're a public beneficiary organisation, you're focused on delivering your much-needed services to communities. We will assist your PBO to enjoy the appropriate income tax status and ensure that you remain fully compliant.

#### Private individuals

For many people, personal tax matters are confusing and the annual tax season is a minefield. We will ensure a tailored tax service that recognises you as an individual.

## Tax services

## Advisory services



In today's business environment, you need to react to opportunities and threats faster than ever before, while simultaneously implementing long-term strategies for future success. Whether you're pursuing new opportunities, dealing with challenges or managing the daily pressures of running your business, our diverse team of experienced professionals can help you find solutions. We can:

- facilitate business growth
- support and protect your business by helping you with corporate governance and compliance
- improve your business' performance through advice and consulting
- help ensure you have the right processes in place
- help mitigate against the risk of unforeseen events.

Whatever the development stage of your business, Mazars will help you manage all the support functions needed to grow your business, whilst you focus on continuing to deliver the products and services that enhance profitability and shareholder value. Our range of advisory services comprises:

- transaction and forensic services
- financial services
- strategic planning
- IFRS consulting
- risk management

To assist you in making better use of your resources, we offer the following outsourced services:

- internal audit
- company secretarial
- payroll services
- management accounts

## Our offer

#### Assurance

- Statutory and voluntary audits of financial statements
- Reviews
- Special audits
- Expert opinions

#### Transaction services

- Valuations and transactional support
- Mergers and Acquisitions
- Due diligence and fairness opinions
- Restructuring and funding
- Financial modelling and capital raising
- Pre-funding reviews

#### Governance, risk and control services

- Internal audit outsourcing and support
- Risk and performance management outsourcing and support
- Governance and Audit Committee advisory
- Analysis and optimisation of internal control systems
- Independent quality assurance reviews

#### Tax advice

- Corporate tax and restructuring
- Indirect tax
- International tax
- Trust and estate planning
- Partnerships and individuals
- Public Benefit Organisations (PBOs)

#### Accounting and financial support services

- Annual and monthly accounting support
- Completion of statutory returns – VAT, PAYE, income tax
- Preparation of annual financial statements
- Emergency accounting work
- Training and development of client's staff
- Other withholding taxes on rent, contracts and dividends

#### Forensic services

- Business intelligence (individual and corporate)
- Fraud awareness training
- Business rescue services

#### Outsourcing

- Wills, trusts and estates
- Remuneration management / payroll services
- Company secretarial services
- Financial services

Staying on top of accounting is a challenge for businesses caught up in the daily priorities of running a business. Let us help you so you don't fall behind. We offer a comprehensive, one-stop business accounting service, including monthly bookkeeping, submission of statutory returns and management accounts.

We can tailor our service to suit your requirements. And if you've tried to do it yourself and have fallen behind, and a tax deadline is imminent, we can step in to update your accounting records, produce a set of financial statements and make sure you meet your immediate regulatory and tax deadlines.

We realise that having certainty and peace of mind around the continuity of your business interests and the protection of your assets during and after your lifetime is important to you.

Establishing the best legal structure for your personal and business interests is the keystone for securing your future financial well-being. Our wills, trusts and estates services ensure that your assets are protected during your lifetime, while planning ahead to prepare for your family after your death. We will diligently and professionally administer your estate and ensure that your last will and testament is executed according to your wishes. We also advise you whenever new rules and legislation necessitate changes in your affairs, and help you set up trusts and administer them into the future.

Whether you need to protect your assets during your lifetime, or maximise value for your heirs, we can advise and assist.

## Accounting services

## Wills, trusts and estates





Get to know us better at  
[www.mazars.co.bw](http://www.mazars.co.bw)

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